

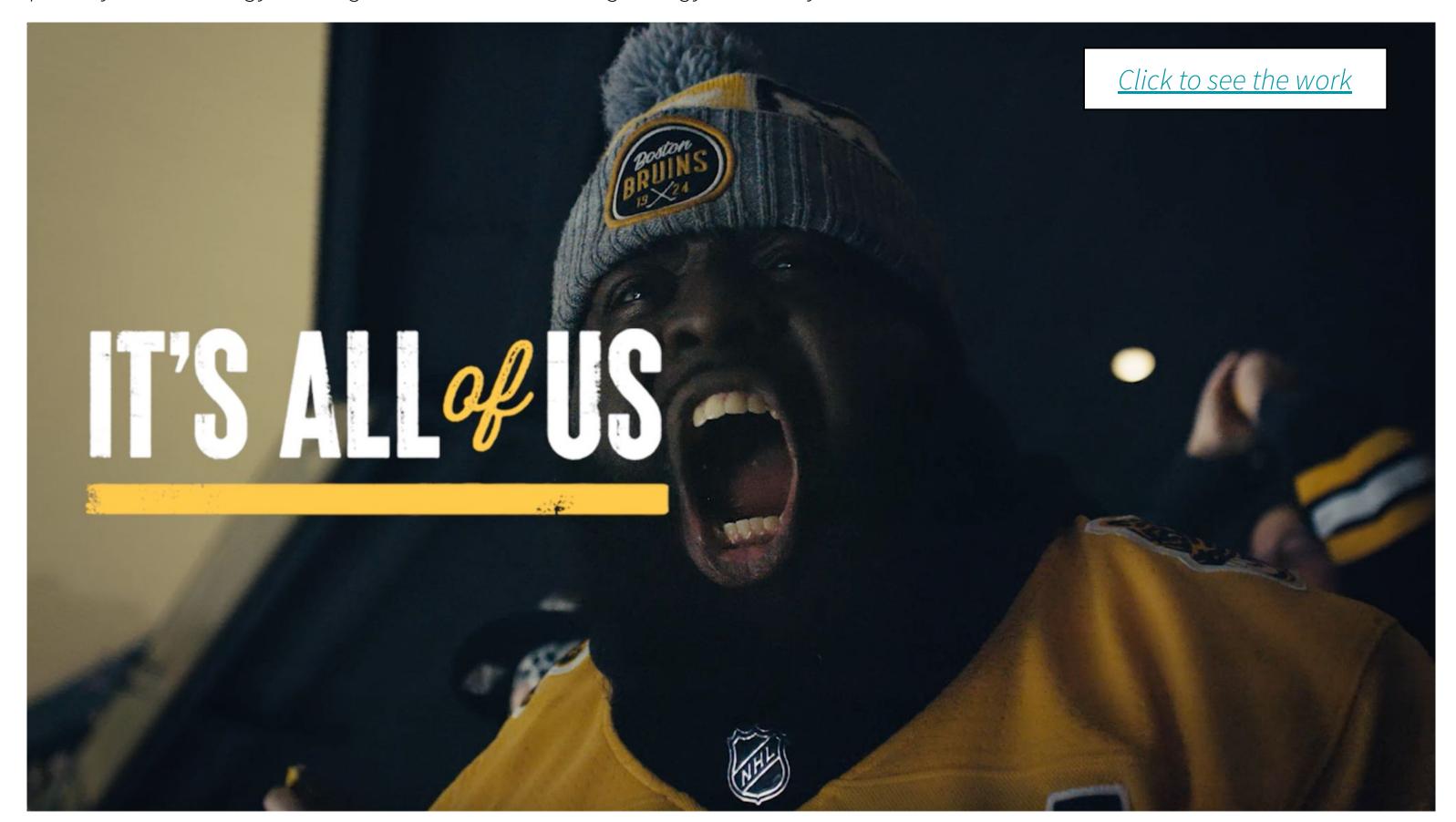
For the 2022 NHL Playoffs, the Boston Bruins asked Sleek Machine to create a campaign to connect its fan base - whether impassioned or seasonally casual - by tapping into the core values of an Original 6 hockey team that's been in our city for a century.

Considering the ethos of the team - and the "blue collar" & "lunch pail" attitudes its fans share about hard work and commitment - our galvanizing idea was "It's All of Us".

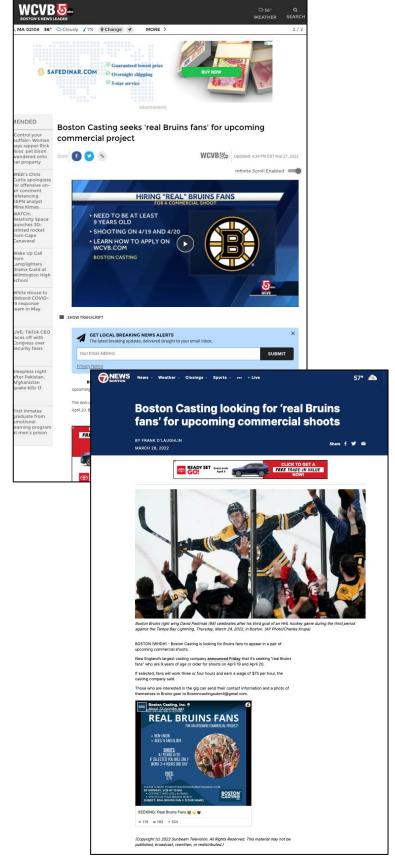
From the arena organ player to a Hanson Brother lookalike on rollerblades, we assembled authentic and diverse characters to illustrate how it takes all of us to achieve success.

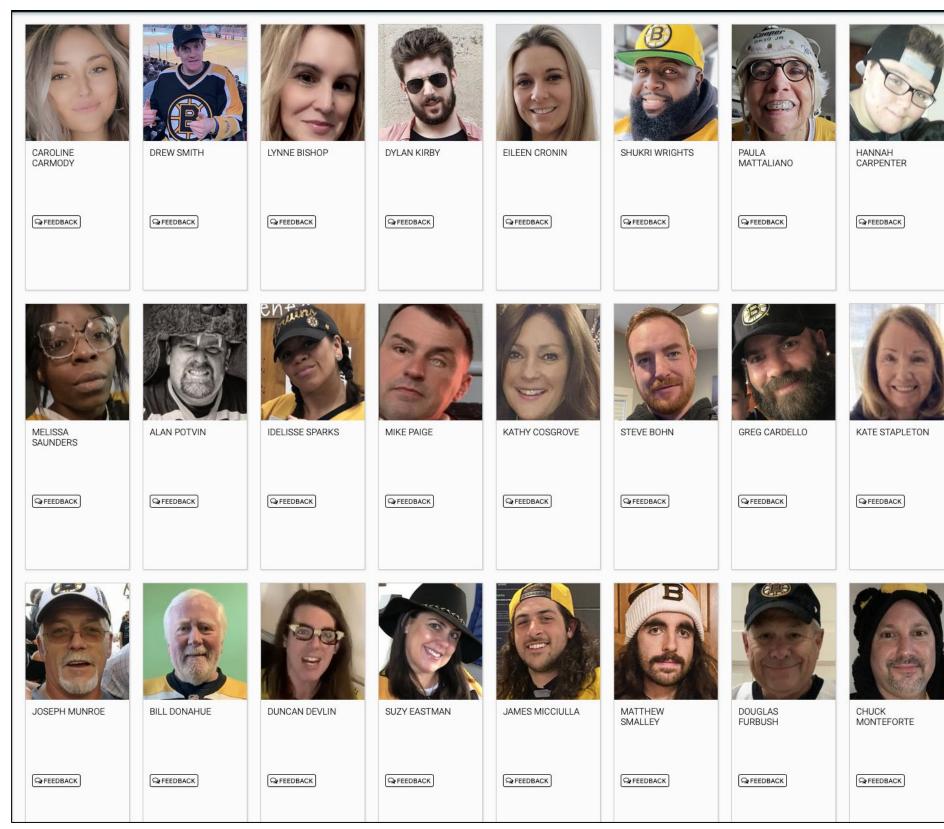
Campaign elements of this fan experience included team communications, merchandise, OOH, in-arena, TV and social media.

Before the playoffs, the hype began with five :15 videos appearing on social and through broadcast TV. These short videos portrayed the energy of the game with the amazing energy of hockey fans.

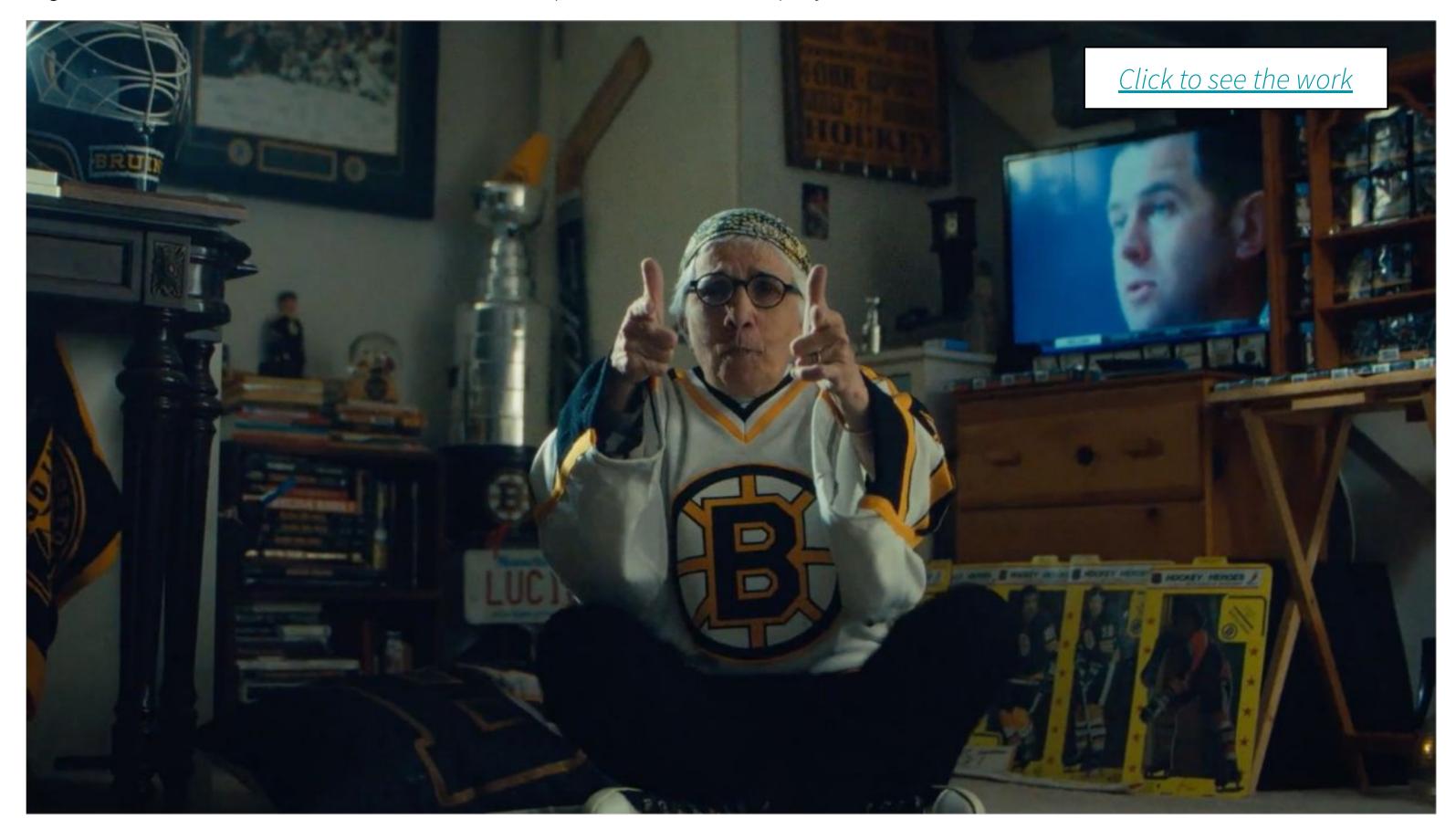


Local media picked up that the Bruins were looking for people to show us why they're "real fans". The response was overwhelming - and the hundreds of auditions were overwhelmingly hilarious!

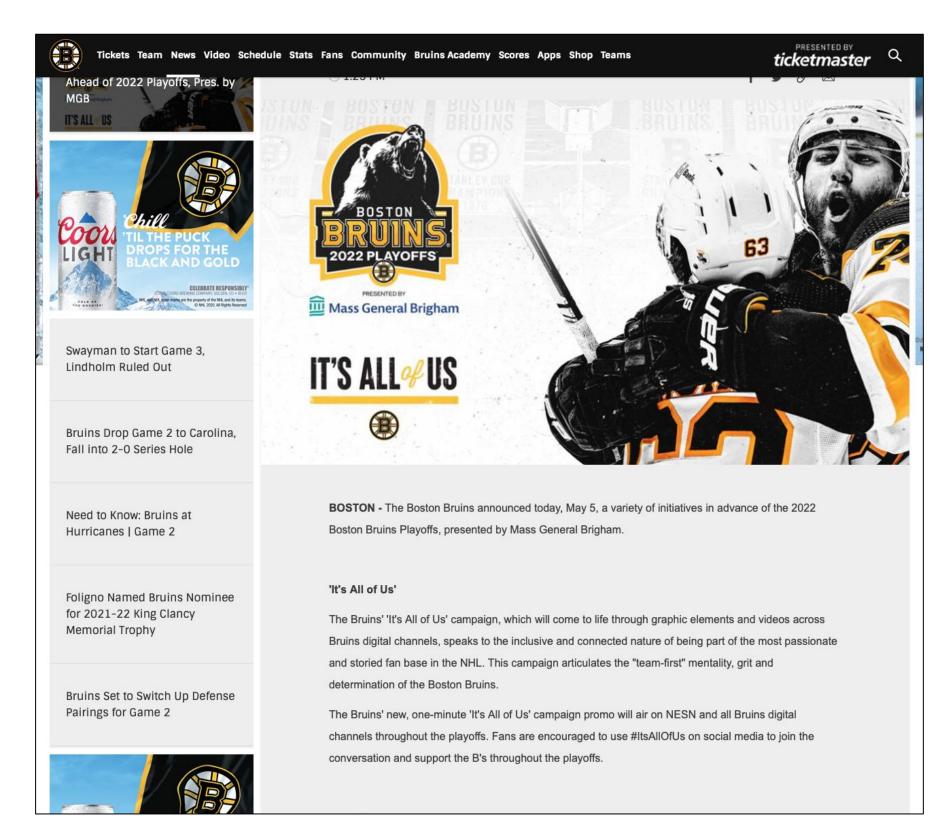




A two-day shoot all around the state produced a :60 anthem (broadcast & social) and another 8 social videos showcasing vignettes of the diverse fan base. The anthem premiered with the playoffs and the social rolled out for the next two weeks.



Fans were introduced to the campaign, invited to the playoffs, encouraged to participate... and campaign merchandise went on sale including caps, t-shirts and beer koozies!





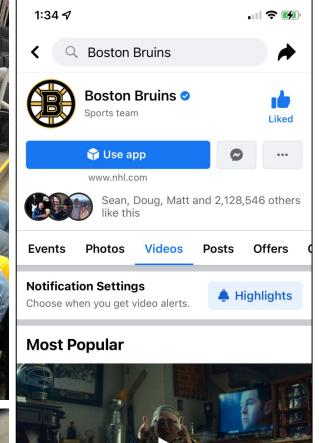


When it was time to drop the puck, "It's All of Us" was everywhere. The "real fans" within the campaign were easily spotted within the TD Garden crowds - especially after the content was the Most Popular in the team's social feeds.









339 comments 3.5K shares

It's All of Us





And we can't lie... it felt amazing to see the work pump up fans before the playoff games on the Jumbotron!

