



Cupcake VINEYARDS

# LOVE IS WINE

CHARDONNAY

**NETFLIX**

A PERFECT PAIRING



### THE CHALLENGE

Make Cupcake Vineyards a culturally relevant wine brand while drumming up excitement for the upcoming season of 'Love is Blind'.



### THE IDEA

**A PARTNERSHIP THAT SERVED UP LOVE IS BLIND IN A BOTTLE OF CUPCAKE WINE.**

Instead of asking "Is love truly blind?" we asked, "Is love truly...wine? We created a series of spoof teasers and trailers by tapping 'Love is Blind' alumni to head back into the pods to meet their perfect pairing: a bottle of the new Cupcake Vineyards 'Love is Wine' Chardonnay.

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*If we want to improve the odds of more people drinking wine, we need more brands to think along the lines of Love is Wine.*  
 ”  
 —JustDrinks



**19M+** ORGANIC VIEWS  
OF CAMPAIGN LAUNCH

**21M+** ADDITIONAL SOCIAL IMPRESSIONS FROM PR

**196M+** EARNED MEDIA IMPRESSIONS

**367M+** INFLUENCER PARTNERSHIP IMPRESSIONS

