

CAMPAIGN CONCEPT APPROACH

Our love affair with cars runs deep. No matter where we're from, we all have a story — a favorite ride, a first ride, a family ride, a dream ride. And that all started here, in Detroit.

The following storytelling campaign intended to amplify the people and the place, and our emotional connection to cars. From everyday folks to celebrities, to the talented individuals who design and build the vehicles we drive.

This campaign is created by Detroiters, for Detroiters. And by extension, for the Detroit Auto Show. It isn't about what we aren't, but who we are.

We are the Motor City.





THE CAMPAIGN





"DETROIT HAS BECOME HOME TO ME. OUR TEAM IS MAKING NOISE; DOING THINGS THE RIGHT WAY AND MAKING THE CITY PROUD."

TAYLOR DECKER | DETROIT LIONS OFFENSIVE TACKLE #68



M O M S

MY DRIVE - MY CITY

"I TOLD MY MOM I WAS GOING TO MAKE IT TO THE LEAGUE AND BUY HER A NEW CAR ONE DAY. TO SEE HER HAPPILY DRIVING A JEEP OF HER CHOICE UNTIL I LOST HER IN 2021, WAS EVERYTHING TO ME."

JALEN ROSE | "FAB FIVE" LEGEND + NBA STAR FOUNDER, JALEN ROSE LEADERSHIP ACADEMY







"GROWING UP, THE DREAM I HAD WAS THAT I LOVED EVERYTHING AUTOMOTIVE – CARS, MOTORCYCLES, RACING, MECHANICS. I CHASED THAT DREAM AND MADE IT HAPPEN."

CRISTY LEE | AUTOMOTIVE + MOTO ENTHUSIAST, TV PERSONALITY

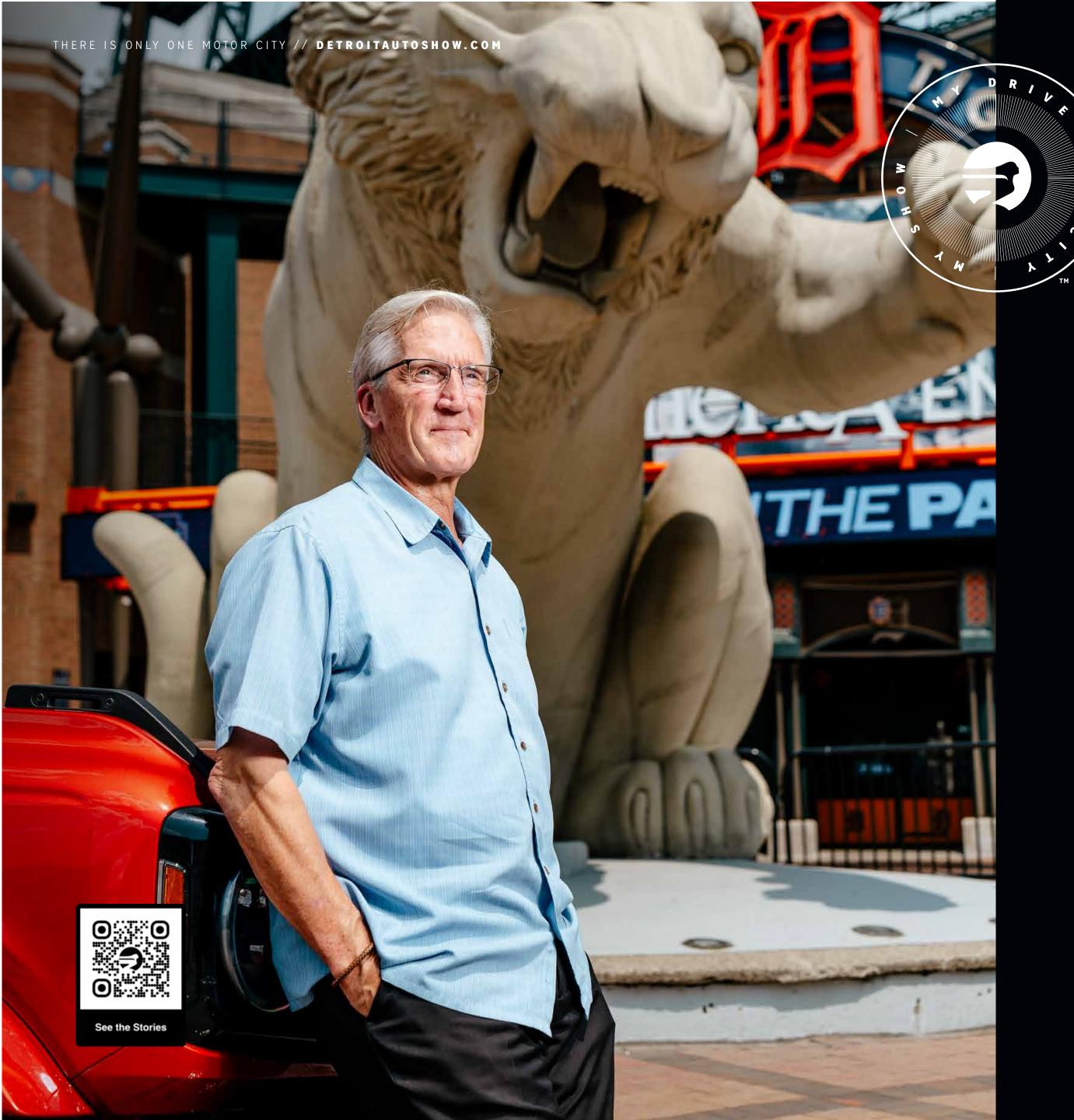


"DETROIT IS KNOWN FOR ITS INGENUITY. YOU HAVE TO ALLOW YOURSELF TO DREAM, AND WE'RE OFTEN REMINDED OF THE PEOPLE WHO INVENTED HERE AND HOW THEY MADE THE IMPOSSIBLE, POSSIBLE. WE LIVE THAT TODAY."

ANN DELISI | DETROIT BROADCASTER & MUSIC AFICIONADO







"WHAT I LOVE IS THE SILENCE – LETTING MY BRAIN DRIFT ON THE FREEWAY. THINKING ABOUT STORYLINES I MIGHT WANT TO TALK ABOUT DURING THE GAME."

DAN DICKERSON | PLAY-BY-PLAY BROADCASTER, DETROIT TIGERS



"A FEW YEARS AGO, THIS COMPANY WOULDN'T HAVE BEEN POSSIBLE. THIS IS WHAT MAKES DETROIT DIFFERENT; THE COLLABORATION AND INGENUITY THAT IS FLOWING THROUGH THE DIFFERENT FOUNDERS. DETROIT MEANS FREEDOM TO CREATE."

DAVID MEDINA ÁLVAREZ | FOUNDER + CEO, LIVAQ





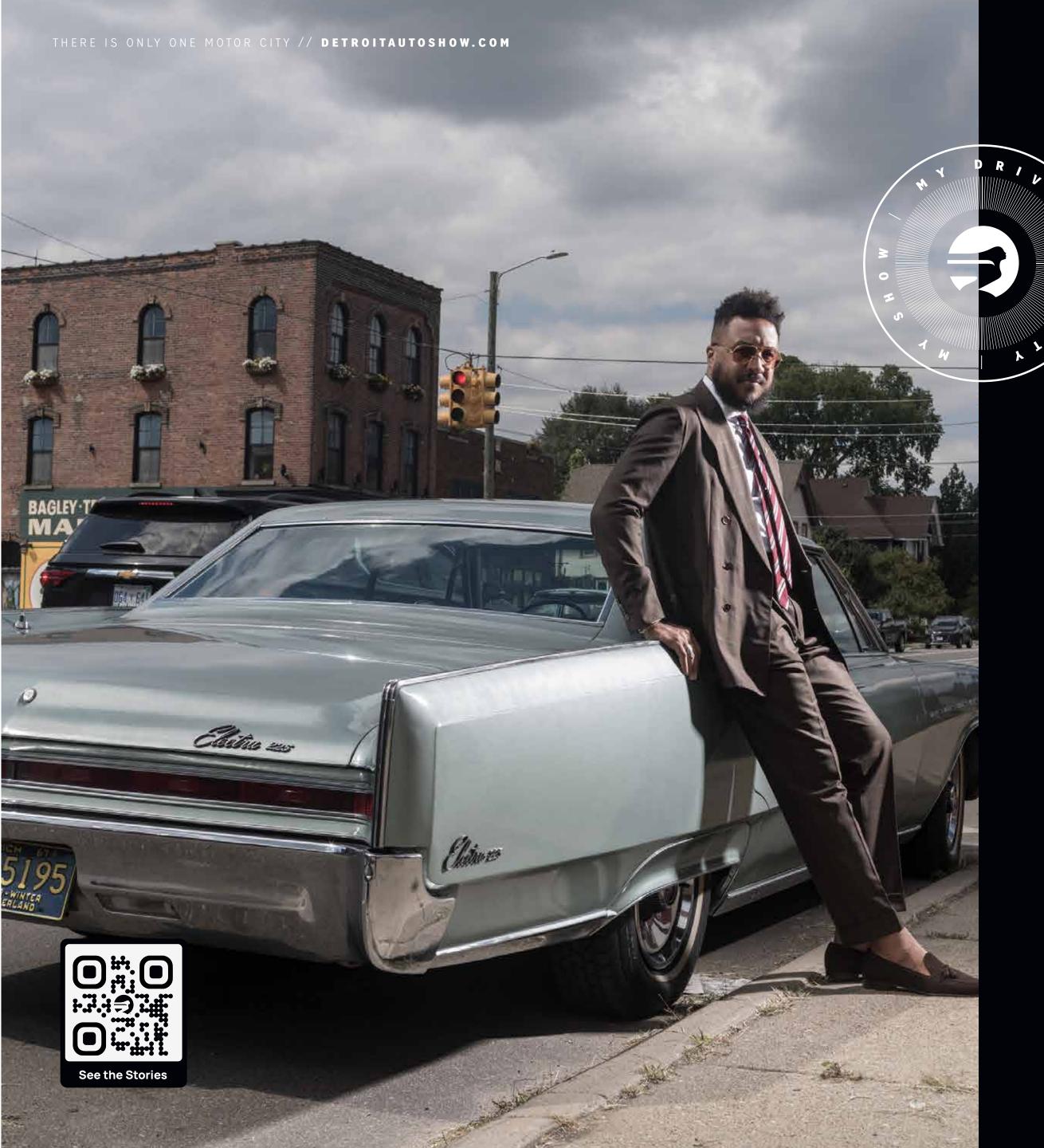
"ONE OF MY FAVORITE MEMORIES – BACK OF MY DADDY'S RIDE. TOP DOWN. CRUISING UP EAST JEFFERSON."

JESSICA CARE MOORE | DETROIT POET LAUREATE, MUSICIAN, FILMMAKER







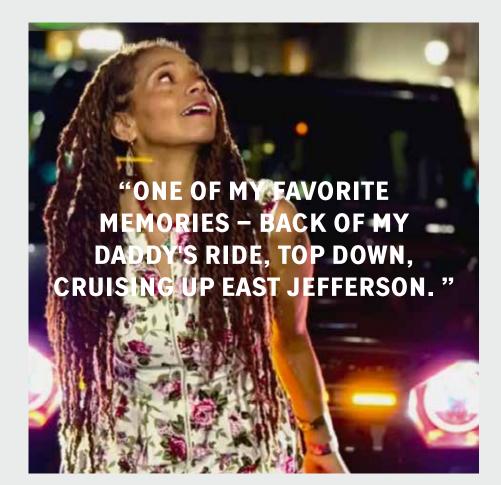


"I DON'T HAVE TO TELL YOU I'M FROM DETROIT. YOU CAN SEE IT WHEN I WALK IN A ROOM, OR WHEN I PULL UP IN MY CAR."

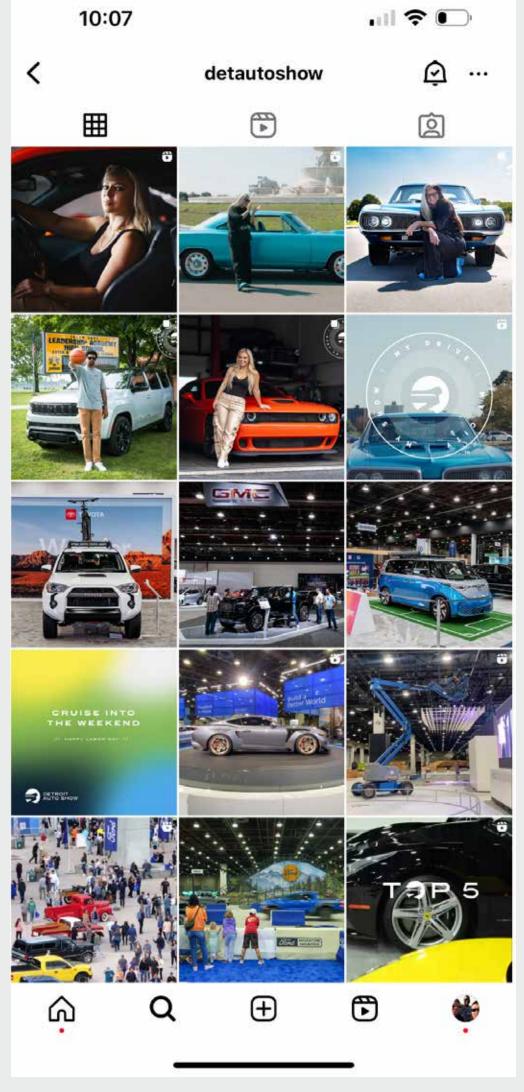
NELSON T.SANDERS, JR. | OWNER, DANDY DETROIT



SOCIAL

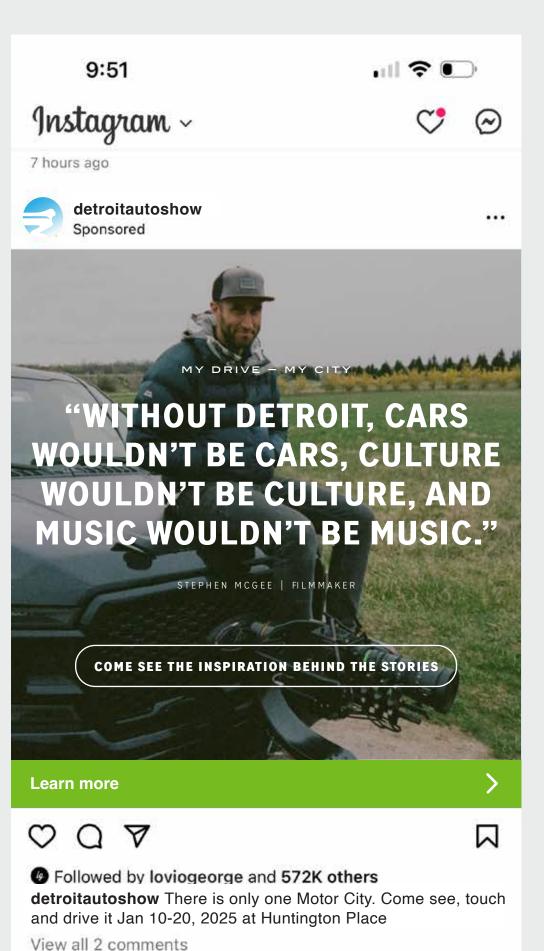


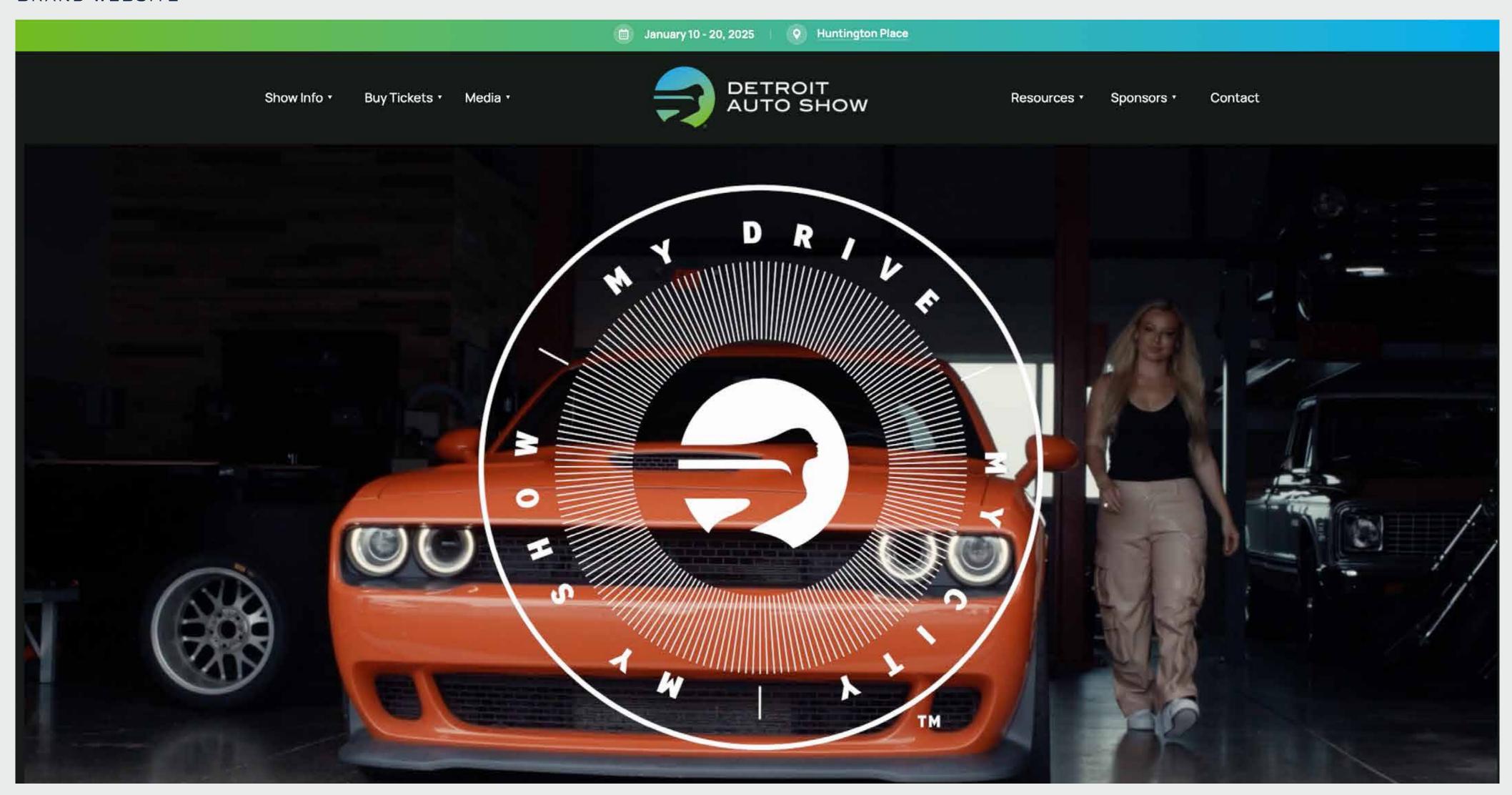




DIGITAL ADVERTISING



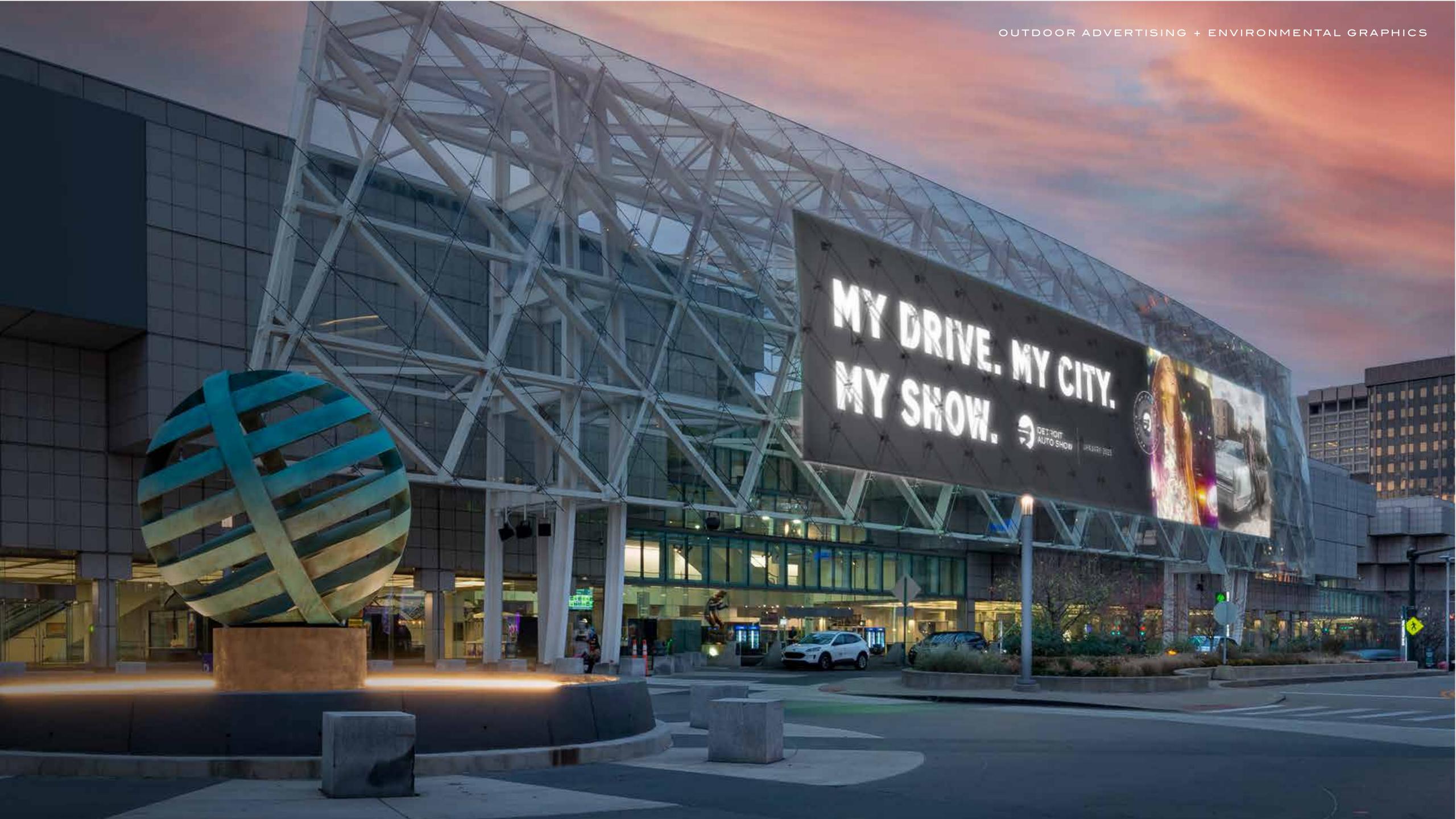












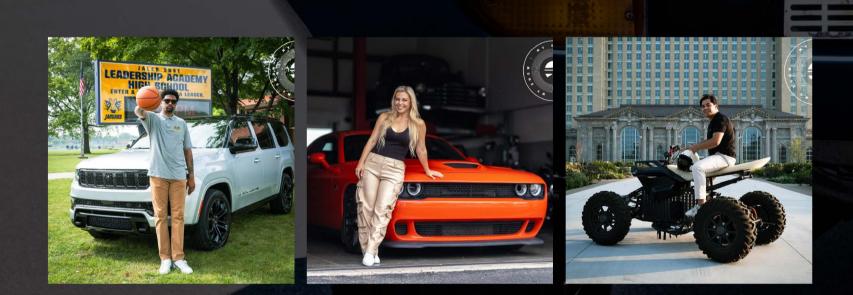


HOW DO YOU REENERGIZE AN AUTO SHOW AND SURPASS ATTENDANCE GOALS?

Create a compelling storytelling campaign, introduce new experiences and activate multiple partnerships with key stakeholders that celebrates the intimate relationship between Detroiters and their love of cars, capturing the city's rich automotive history and culture.

IMPACT

The 2025 Detroit Auto Show roared back, attracting over 275,000 attendees, reengaging the public and experiencing exponential gains on social channels, cementing a strong return for the show in 2026.



SOCIAL ENGAGMENT

In four months, on social media channels, we gained 14K followers, 7M video views, 30M in reach, and 60M impressions. Our audience growth was up +250%, with a +52% increase in female followers. Video views were up +1.5M%, and impressions up +69K%.











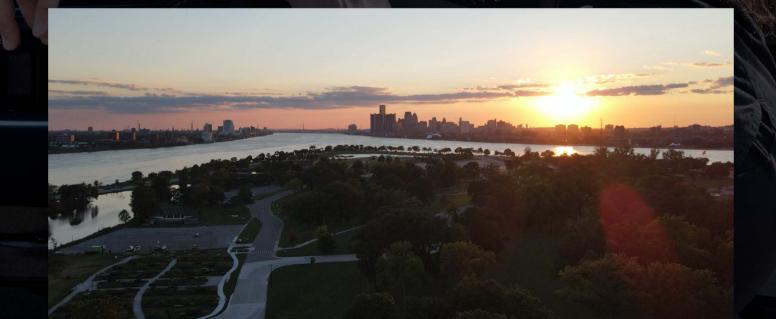
275K ATTENDEES
250% AUDIENCE
250% GROWTH

2023

2024

14,000

FOLLOWERS GAINED



ALL-STAR LINE UP

The My Drive. My City. My Show.™ campaign celebrated the intimate relationship between Detroiters and their love of cars, capturing the city's rich automotive history and culture. Featuring a mix of local celebrities and influencers, including sports figures like Taylor Decker from the Detroit Lions, NBA legend Jalen Rose, and broadcaster Dan Dickerson from the Detroit Tigers, alongside local artists like poet Jessica Care Moore and TV personality Cristy Lee, these individuals shared personal stories that reflected the Motor City's grit and personality.







THE POWER OF PARTNERSHIPS

In an effort to maximize reach, increase foot traffic, and energize show-goers, we activated multiple partnerships with key stakeholders in the Michigan automotive community and beyond, like Modded Detroit, Vanguard Motors, the Detroit Lions, Hagerty, The Henry Ford, The Detroit Grand Prix, and key influencers and celebrities. Modded Detroit, the Motor City's premier automotive enthusiast group, debuted over 175 vehicles on the show floor, while Vanguard Motors brought 12 vehicles that highlighted Detroit's automotive legacy, titled 'Detroit Through the Decades'; both were essential in attracting new attendees and engaging loyalists at this year's show.



















