

Opportunity

BIO, the world's largest advocacy association for biotechnology companies and research institutions, hosts BIO2025, the industry's biggest event, bringing together 20,000 leaders. With new competitors in the market and the ever-changing biotech landscape, BIO must maintain relevance and attract new attendees.

Insight

Yes& began with a deep discovery process—auditing past campaigns, mapping user journeys, and interviewing key stakeholders to identify pain points and opportunities.



Solution

The resulting campaign, "The World Can't Wait," was equal parts rallying cry and marketing strategy. Our team built and activated a full-funnel paid media strategy across search, programmatic, video, and social. We segmented audiences by behavior and intent, deployed platform-specific creative at every phase, and tailored messaging for each registration milestone—from Early Bird to Last Chance.

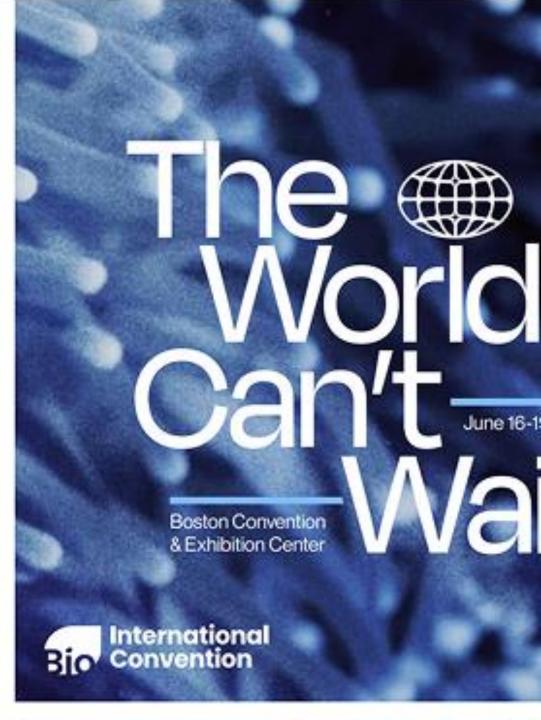






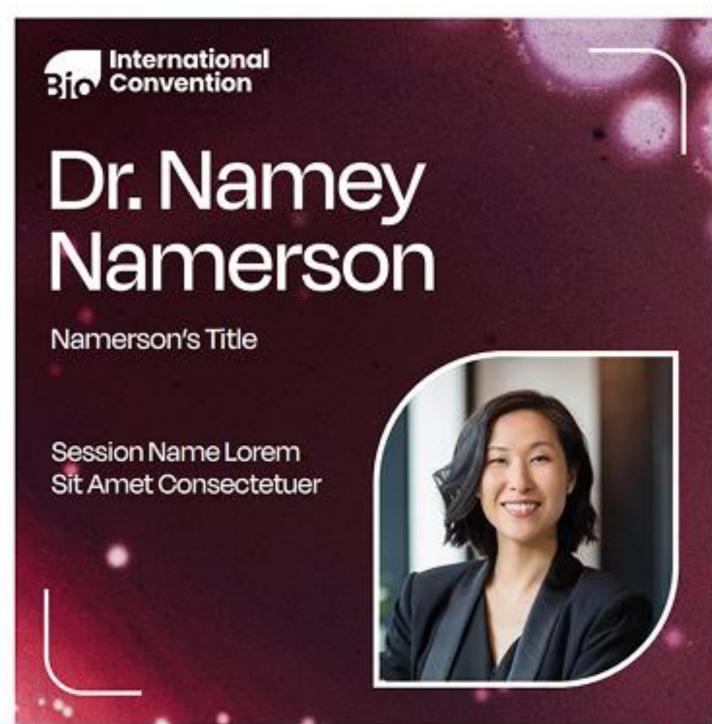




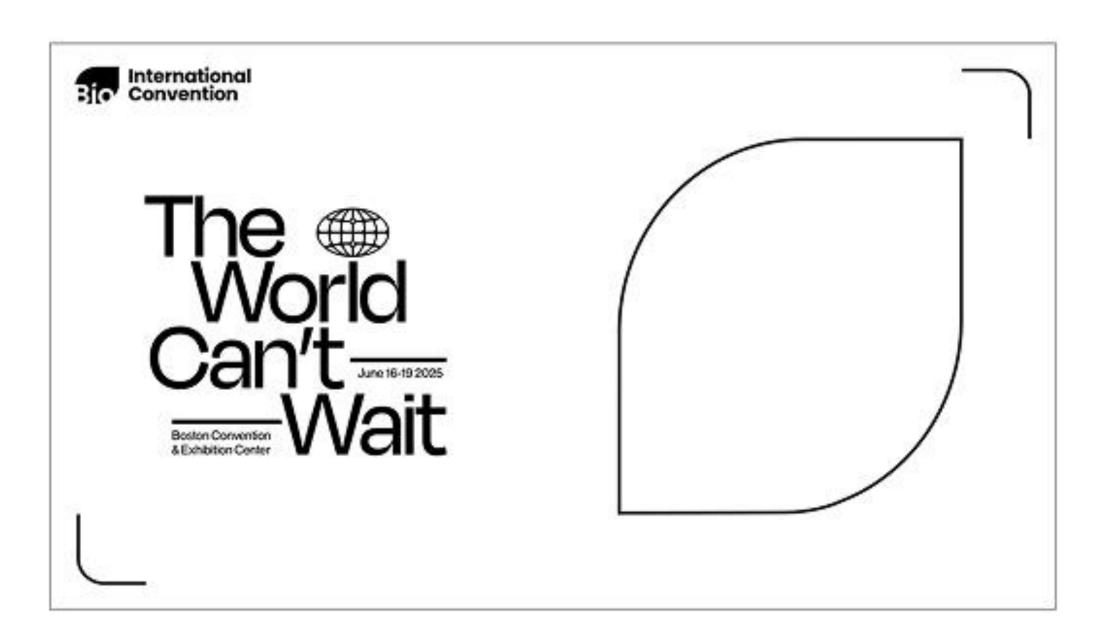




















The Morld Can't June 16-19 2025

Boston Convention & Exhibition Center





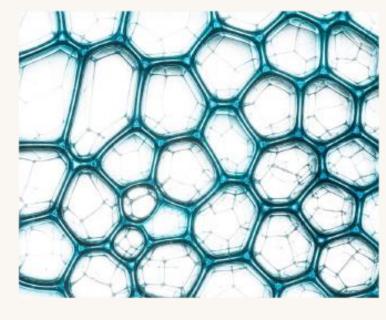


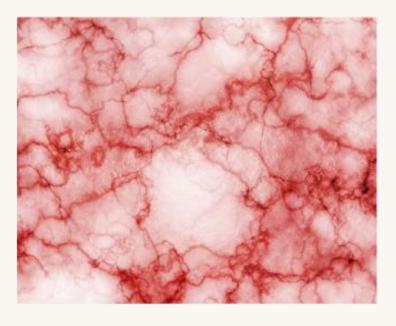


"The brand reveal at the senior leadership retreat was a big success. It got a huge round of applause and our CEO reiterated just how much he LOVES the theme."

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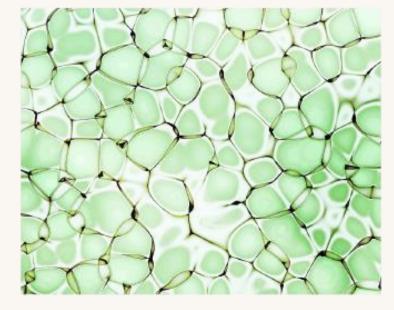




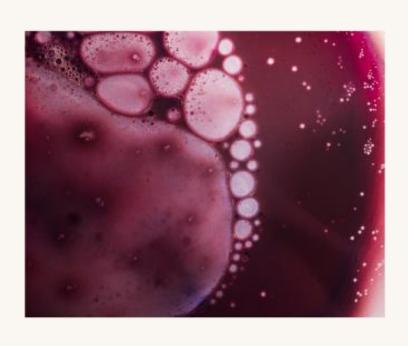




















Black*

RGB 0 0 0 CMYK 75 68 67 90 HEX #000000 Purple*

RGB 63 58 128 CMYK 91 91 17 5 HEX #3F3A80

Lavender*

RGB 98 98 211 CMYK 70 67 0 0 HEX #6262D3 Blue*

RGB 0 120 196 CMYK 85 48 0 0 HEX #0078C4

Pale Blue

RGB 128 189 255 CMYK 44 16 0 0 HEX#80BDFF Teal*

RGB 48 128 132 CMYK 80 34 45 7 HEX #308084

Green

RGB 165 206 162 CMYK 37 3 45 0 HEX#A5CEA2 Rust*

RGB 193 85 63 CMYK 18 79 81 6 HEX #C1553F

Pink

RGB 226 171 184 CMYK 9 37 14 0 HEX#E2ABB8 White*

RGB 255 255 255 CMYK 0 0 0 0 HEX#FFFFF



THE RESULTS



ahead of event revenue goals due to the campaign

Premium inventory included placements on NYTimes, CNN, APNews, and other top-tier outlets.

